Conservation Fund

Taxable Green Bonds (Working Forest Conservation Program), Series 2019 Updated Disclosures

April 9, 2024

As per the terms of the Indenture of Trust dated as of September 26, 2019 ("Indenture") among The Conservation Fund (the "Fund"), Sustainable Conservation, Inc. and the Bank of New York Mellon Trust Company, N.A., for The Conservation Fund Taxable Green Bonds (Working Forest Conservation Program), Series 2019, the following updated activity information is provided to bondholders by The Conservation Fund.

This information serves to update certain information in Appendix A to the Offering Memorandum dated September 19, 2019. In accordance with Section 6.09 of the Indenture, this information has been posted on the Fund's website, on our Green Bonds page under "Updated Disclosures," and is the fifth Updated Disclosure report provided by The Conservation Fund since the issuance of the Green Bonds.

For a broader discussion of the Fund's activity, financial performance and impact, please refer to the Fund's website (www.conservationfund.org). In addition to information contained therein, interested parties can find links to the Fund's annual reports, audited financial statements, and specific information related to the use of bond proceeds.

Conservation Acquisition Line of Business Activity

The following tables show the five-year project history for acquisition projects, subsequent dispositions and "assist" projects, respectively, for the Conservation Acquisition business unit, including real estate transactions utilizing mitigation funding. The tables do not include Working Forest Fund transactions.

Acquisitions

| Number of Projects Total Acres | <u>2023</u> 58 22,848 | <u>2022</u> 82 81,081 | <u>2021</u> 78 34,181 | <u>2020</u> 76 37,724 | <u>2019</u> 66 49,842 |
|-----------------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|
| Dispositions (Full and | l Partial) | | | | |
| | <u>2023</u> | <u>2022</u> | <u>2021</u> ⁽¹⁾ | <u>2020</u> | <u>2019</u> |
| Number of Projects | 87 | 83 | 76 | 65 | 77 |
| Total Acres | 76,143 | 78,576 | 30,001 | 52,574 | 70,965 |
| Assists | | | | | |
| | <u>2023</u> | <u>2022</u> | <u>2021</u> | <u>2020</u> | <u>2019</u> |
| Number of Projects | 31 | 39 | 40 | 50 | 74 |
| Total Acres | 17,647 | 53,354 | 12,268 | 53,600 | 77,570 |

⁽¹⁾In the 2023 Updated Disclosure Report, dated June 20, 2023 ("2023 Report") the number of disposition projects completed in 2021 was revised from the number reported in the 2022 Updated Disclosure Report dated June 6, 2022 ("2022 Report") to include conservation easement transactions, for consistency with prior year reports and the 2023 report. The number of total disposition acres reported for 2021 also was revised from the number reported in the 2022 Report to include acres encumbered by conservation easements (CEs) placed in 2021 and exclude acres from dispositions of encumbered fee interests in 2021 (i.e., land already encumbered by a CE) as those acres had been recorded in prior years.

Working Forest Fund Portfolio Summary

Set forth below is a summary of the Working Forest Fund's activities through December 31, 2023.

| Year | # Acquisition Projects | Acres Acquired | Acres held as of 12/31/23 | Purchase Price | Book Value as of 12/31/23 ⁽¹⁾ |
|-------|---------------------------|-------------------|---------------------------------|----------------|--|
| 2009 | 1 | 2,400 | 2,041 | \$ 0 | \$ 3,582 |
| 2010 | 0 | | | — | — |
| 2011 | 4 | 36,090 | 18,265 | 57,485 | 8,368 |
| 2012 | 1 | 8,910 | | 5,792 | _ |
| 2013 | 5 | 33,746 | 19,553 | 38,150 | 22,723 |
| 2014 | 4 | 74,800 | 4,166 | 94,538 | 171 |
| 2015 | 6 | 82,288 | | 57,019 | — |
| 2016 | 1 | 14,225 | | 26,743 | _ |
| 2017 | 2 | 37,823 | 11,435 | 40,441 | 12,579 |
| 2018 | 3 | 81,695 | 32,553 | 95,001 | 68,686 |
| 2019 | 4 | 96,293 | 36,591 | 95,647 | 46,287 |
| 2020 | 3 | 94,843 | 47,149 | 80,483 | 49,515 ⁽²⁾ |
| 2021 | 5 | 127,258 | 119,155 | 200,022 | 177,042 |
| 2022 | 2 | 12,426 | 6,100 | 9,735 | 5,000 |
| 2023 | 7 | 60,739 | 60,739 | 154,232 | 154,302 |
| Total | 48 | 763,535 | 357,747 | \$ 955,288 | \$ 548,257 |

Working Forest Fund Acquisitions Summary by Year (\$ in thousands)

⁽¹⁾ May reflect decrease in value due to sale of easements on certain properties over which the Fund continues to hold title.

⁽²⁾The 2023 Updated Disclosure Report, dated June 20, 2023, incorrectly listed the aggregate book value for 2020 acquisitions as \$40,925,000. The correct book value for the 2020 acquisitions as of 12/31/2022 was \$58,859,000. The grand total for the book value as of 12/31/2022 correctly listed \$460,951,000.

Working Forest Fund Activity Metrics Since Inception in 2009 through December 31, 2023 (\$ in thousands)

| | Projects | Acres | Capital Deployed | |
|---------------------------|----------|---------|------------------|---------|
| Acquisition of Properties | 48 | 763,535 | \$ | 955,288 |
| Loans to TIMOs | 5 | 192,693 | | 44,000 |
| Total | 53 | 956,228 | \$ | 999,288 |

| Working Forest Fund Current Acquisition Portfolio |) |
|---|---|
| (\$ in thousands) | |

| Working Forest Fund Transactions ⁽¹⁾ | Region | Year Acquired | Purchase Price | Original Acres | Acres held as of 12/31/23 | Book Value as of 12/31/23 |
|--|-------------------|------------------|----------------|-------------------|---------------------------------|------------------------------|
| Project 1 | Appalachia | 2009 | 0 | 2,400 | 2,041 | 3,582 |
| Project 2 | Northeast | 2011 | 12,000 | 12,010 | 4,352 | 608 |
| Project 3 | Pacific Northwest | 2011 | 30,000 | 13,913 | 13,913 | 7,760 |
| Project 4 (no longer held) | | | | | | |
| Project 5 | Pacific Northwest | 2013 | 24,500 | 19,650 | 19,553 | 22,723 |
| Project 6 | Northeast | 2014 | 20,265 | 30,234 | 4,166 | 171 |
| Project 7 (no longer held) | | | | | | |
| Project 8 (no longer held) | | | | | | |
| Project 9 (no longer held) | | | | | | |
| Project 10 (no longer held) | | | | | | |
| Project 11 (no longer held) | | | | | | |
| Project 12 (no longer held) | | | | | | |
| Project 13 | Appalachia | 2017 | 14,991 | 14,770 | 92 | 69 |
| Project 14 | Northeast | 2017 | 25,450 | 23,053 | 11,343 | 12,510 |
| Project 15 (no longer held) | | | | | | |
| Project 16 | Appalachia | 2018 | 69,500 | 32,598 | 32,553 | 68,686 |
| Project 17 (no longer held) | | | | | | |
| Project 18 | Northeast | 2019 | 36,794 | 51,307 | 21,914 | 18,808 |
| Project 19 | Mid-Atlantic | 2019 | 18,341 | 7,880 | 2,319 | 5,425 |
| Project 20 | Southeast | 2019 | 22,058 | 10,366 | 10,366 | 22,058 |
| Project 21 | Northeast | 2020 | 22,000 | 15,413 | 11,383 | 16,412 |
| Project 22 (no longer held) | | | | | | |
| Project 23 | Lake States | 2020 | 47,790 | 72,441 | 35,766 | 33,103 |
| Project 24 (no longer held) | | | | | | |
| Project 25 | Southeast | 2021 | (2) | 6,153 | 6,139 | (2) |
| Project 26 | Lake States | 2021 | (2) | 69,623 | 69,623 | (2) |
| Project 27 | Pacific Northwest | 2021 | (2) | 35,551 | 34,634 | (2) |
| Project 28 | Southeast | 2021 | (2) | 8,759 | 8,759 | (2) |
| Project 29 (no longer held) | | | | | | |
| Project 30 | Northeast | 2022 | 5,000 | 6,100 | 6,100 | 5,000 |
| Project 31 | Midwest | 2023 | 18,000 | 11,332 | 11,332 | 18,000 |
| Project 32 | Lake States | 2023 | 29 | 22 | 22 | 35,753 |
| Project 33 | Northeast | 2023 | 10,000 | 14,892 | 14,892 | 10,061 |
| Project 34 | Southeast | 2023 | 60,138 | 22,993 | 22,993 | 60,138 |
| Project 35 | Lake States | 2023 | 29 | 22 | 22 | 30 |
| Project 36 | Lake States | 2023 | 36 | 43 | 43 | 37 |
| Project 37 | Pacific Northwest | 2023 | 66,000 | 11,435 | 11,435 | 66,000 |
| Total | | | \$ 692,637 | 492,962 | 357,747 | \$ 548,257 |

⁽¹⁾ Project numbers correspond to Projects identified in the Fund's initial Update Report dated June 30, 2020. Projects no longer listed in the table represent properties no longer held by the Fund as of 12/31/23.

⁽²⁾ Aggregate Purchase Price and Aggregate Book Value as of 12/31/21 for Projects 24 through 28 (acquired in 2021) were \$200,022 and \$201,903, respectively. Individual Project Purchase Prices and Book Values cannot be disclosed and the Aggregate Purchase Price and Aggregate Book Value for these Projects cannot be updated due to confidentiality agreements entered into for one 2021 Project. The Total Aggregate Purchase Price and Total Aggregate Book Value have been adjusted to reflect changes in these Projects since the 2021 acquisitions.