<u>Discussion Panel:</u> Innovations and Opportunities

Aquaculture Innovation Workshop:

"An International Summit on Fish Farming in Land-Based Closed-Containment Systems"

Shepherdstown, WV

October 14-15, 2015

Discussion Panel Members

- Eric Hobson, Kuterra Limited Partnership, Canada
- Jim Lawley, Sustainable Blue, Canada
- Guy Dean, Albion Seafood, Canada
- Carl Salamone, Wegmans, USA (not yet contacted)
- KC Hosler, PRAqua-Pentair, Canada
- Bjarne Hald Olsen, Billund Aquaculture, Denmark
- Andy Wright, Tides Canada, Canada
- Moderator: Steven Summerfelt, TCFFI, USA

Panel Discussion Questions 1 & 2

- Are any major technology challenges holding back salmon growout in RAS?
- How can we reduce capital cost per ton of fish produced in RAS?

Panel Discussion Question 3

 What innovative marketing approaches could be used for salmon and trout produced in landbased closed-containment systems?

Panel Discussion Question 4

 What are the key elements that must be in place to make a RAS project attractive to potential lenders and investors?